



Frank E. Hughlett
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It has been an exciting but also very challenging year for Junior Achievement of Greater Hampton Roads (JAGHR), as has been the case for our entire region and country in the face of the Covid-19 pandemic. Fall 2019 started out strong as JAGHR, along with a veritable army of volunteers, reached thousands of students across grades PreK-12 to deliver over 20 unique hands-on learning experiences. Our volunteers serve as critical enablers not only for program delivery, but also by providing the key element that makes JA's programming stand out: bringing real-world professionals into classrooms to share their experience and expertise with students. Through the selfless efforts of our volunteer base of JA Heroes, students in Hampton Roads received nearly 42,000 hours of live instruction in the fields of entrepreneurship, financial literacy, and work readiness.

In Spring of 2020, JAGHR organized a successful job shadow at Naval Air Station Oceana for 100 Virginia Beach high school students involved in vocational training, where they were able to interact with the base's facilities maintenance teams in order to gain real-world experience on what they'd learned in class. Additional job shadows at Stihl and Hilton Norfolk the Main unfortunately had to be tabled due to the Covid-19 shutdown.

Looking ahead, we will continue to adapt to the needs of educators, parents, and students in these unprecedented times. Junior Achievement USA has released a series of digital resources that we will use as goodwill gestures as well as a marketing opportunity as we show our support for local schools impacted by current events. We hope to come out of these challenging times stronger than when we went in.

All the best,

Best,

A handwritten signature in black ink that reads "Frank E. Hughlett". The signature is written in a cursive style with a large, sweeping flourish at the end.

Frank E. Hughlett
President, Junior Achievement of Greater Hampton Roads

About Junior Achievement of Greater Hampton Roads: Junior Achievement is a 501(c)3 non-profit organization that works in conjunction with local community and corporate volunteers to deliver PreK-12 classes on financial literacy, work readiness, and entrepreneurship. Junior Achievement USA was founded in 1919, and we've been in Hampton Roads since 1966. We are proud to be part of the nation's largest organization dedicated to giving young people the knowledge and skills to own their economic success. Visit hamptonroads.ja.org for more information.

The JA Team



CAPTAIN FRANK E. HUHLETT, USN (RET.)
PRESIDENT,
JUNIOR ACHIEVEMENT OF
GREATER HAMPTON ROADS



JANINE BRADY
EDUCATION MANAGER,
JUNIOR ACHIEVEMENT OF
GREATER HAMPTON ROADS



LAUREN CIAMPOLI
EDUCATION MANAGER IN
CHARGE OF SPECIAL PROGRAMS,
JUNIOR ACHIEVEMENT OF
GREATER HAMPTON ROADS



JAMIE HENRY
OFFICE MANAGER,
JUNIOR ACHIEVEMENT OF
GREATER HAMPTON ROADS



LAURA FULTON
VOLUNTEER COORDINATOR,
JUNIOR ACHIEVEMENT OF



NATALIE ASHCRAFT
DEVELOPMENT DIRECTOR,
JUNIOR ACHIEVEMENT OF

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Lisa Murphy | Wilcox & Savage, P.C.
Greg Niland | Capital Group

2019-2020 UPDATE

5,244 STUDENTS

Hampton Roads students benefitted from JA's always free, SOL-correlated content



CLASSES 174



Delivered by 147 Unique Volunteers from 55 Unique Organizations

41,741 CONTACT HOURS

Amount of time spent interacting with students from across Hampton Roads



SCHOOLS/CLUBS 49

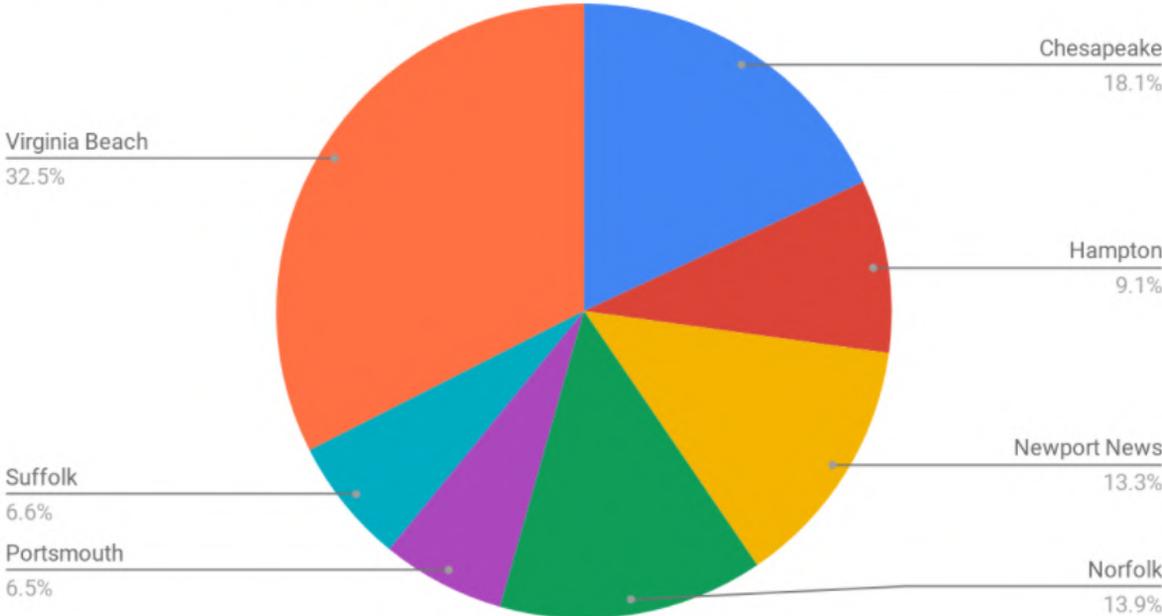


Requested by 106 Educators

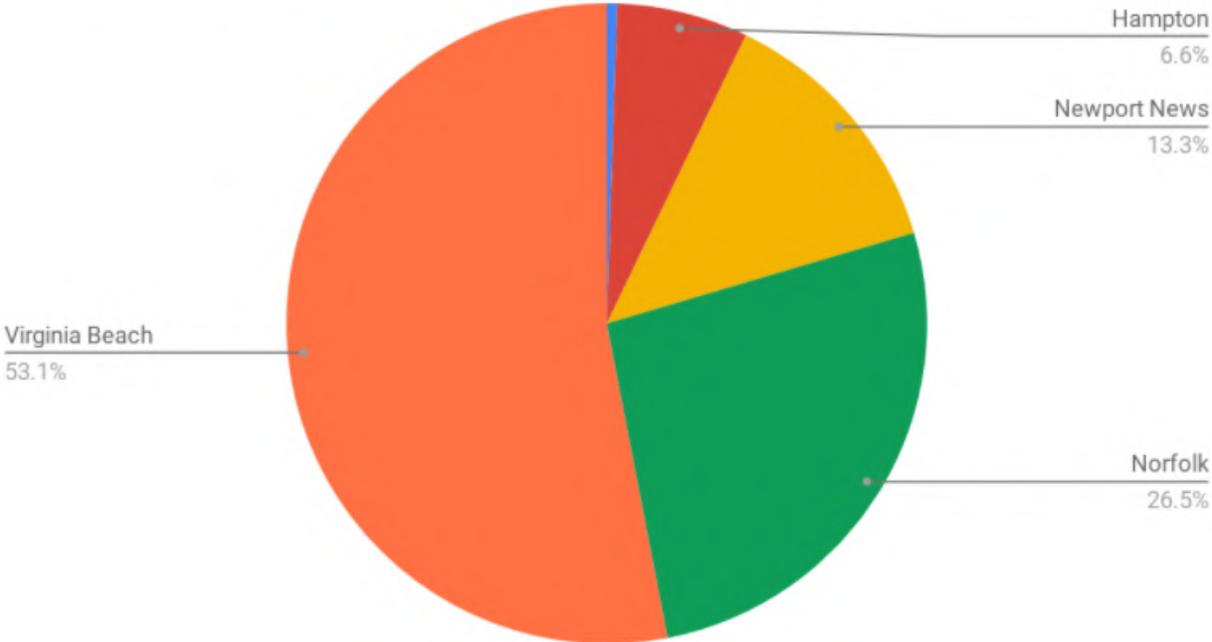
WANT TO GET INVOLVED?

Visit hamptonroads.ja.org for more information about programming and volunteering opportunities!

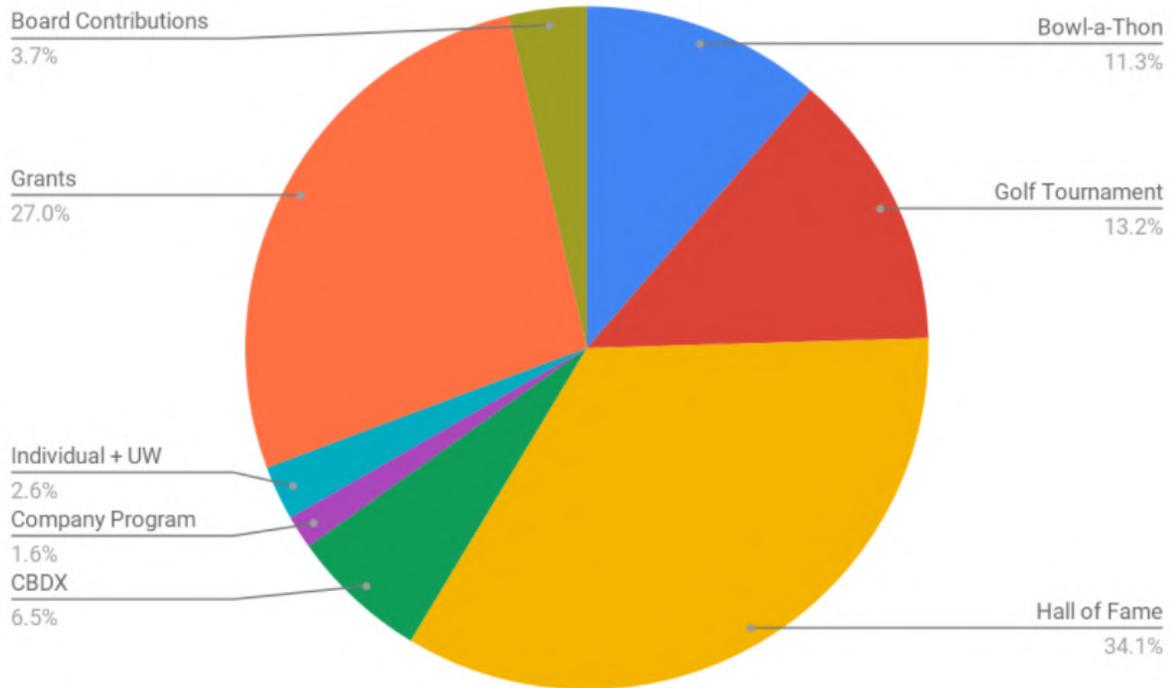
Student Population by City



Program Reach by City



2019-2020 Operating Funding Mix



*Based on our 2019-2020 audit, over 90 cents per dollar donated to Junior Achievement is utilized for program delivery

THURSDAY, MARCH 18, 2021

**HAMPTON ROADS
BUSINESS HALL OF FAME**

HONORING

Betsy Atkinson
Broker Owner, Atkinson Realty + Sandbridge Realty

Gilbert T. Bland
President and CEO, Urban League of Hampton Roads

Howard P. Kern
President and CEO, Sentara Healthcare

Jesse Waltz
Owner, JES Foundation Repair



Hilton Norfolk- The Main
100 East Main Street,
Norfolk, VA 23510
6:00pm-9:00pm



Junior Achievement
of Greater Hampton Roads

The 2019-2020 Hampton Roads Business Hall of Fame was postponed due to Covid-19. A pandemic responsible event is scheduled for October of 2021.



GOLF TOURNAMENT

24th Annual

“HAP” HOY MEMORIAL

Heron Ridge Golf Club

Friday, September 11, 2020

Schedule of Events

Registration 11:30 a.m.

Shotgun Start 12:30 p.m.

Dinner, Awards & Raffle 5:30 p.m.

Entry Fee Includes: Range Balls, Greens Fees, Cart, Beverages, and Dinner

Players/Sponsorship Pricing:

Players \$130 Each

Hole Sponsorships \$250 Each

Corporate and Platinum Sponsorships are available

The Golf Tournament is a Captains Choice 4 Member Florida Best Ball with prizes

Awarded for closest to the pin, longest drive, and low score as flighted

Raffle Tickets will also be available for a variety of prizes (electronics, gift certificates, golf equip., etc.)

All proceeds from this event will benefit the following organizations:

Boys & Girls Club of Southeastern Virginia

Junior Achievement of Greater Hampton Roads

Registration Form

*The Hoy Golf Tournament was rescheduled from September to November of 2020 in response to the pandemic. Hoy Construction generously donated over \$15,000 to Junior Achievement as proceeds from the event.



Civic Engagement

H A M P T O N R O A D S
CHAMBER

Means Business

Junior Achievement is an active member in the Hampton Roads Chamber of Commerce



CovaBIZ
M A G A Z I N E

Millennials
On The *Move*

Lauren 29
Ciampoli

ABOUT OUR MILLENNIAL

Education Manager in Charge of Special Programs
Junior Achievement of Greater Hampton Roads

BROUGHT TO YOU BY

BERKSHIRE HATHAWAY
HomeServices
Towne Realty

A MEMBER OF THE FRANCHISE SYSTEM OF BHH AFFILIATES, LLC



Education Manager in Charge of Special Programs, Lauren Ciampoli, was recognized as a CovaBiz Magazine Millennial on the Move for 2020, as well as a LEAD Hampton Roads Class of 2020 graduate

Junior Achievement Continues to Receive Generous Support from the
Following Organizations-
thank you for being a JA Hero!

